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News

Pontius Joins Steven Richards & Associates



Longtime industry activist Tim Pontius, RRT, has decided to enter the field of mergers and acquisitions as managing director for Steven Richards & Associates (SRA), Tarpon Springs, Fla.

Pontius, a former chairman of the American Association for Homecare (AAHomecare), built his Toledo, Ohio-based HME start-up into a large, successful provider of HME and infusion therapies serving Ohio, Michigan, and Indiana. Since the sale of Young Medical and Toledo IV in 2005, Pontius has continued his active leadership in AAHomecare. Pontius says he brings an "I know how you feel" perspective to SRA through his experiences with the sale of his own two businesses.

Pontius is past president of the Ohio Association of Medical Equipment Services (OAMES) and has held multiple positions with the former NAMES association. "Tim's broad knowledge, industry contacts, and continued leadership in the home care industry positions SRA to expand the range of services we offer our clients," says Richard Glass, president of SRA. "Tim's addition will allow us to continue to improve the outstanding level of service that our clients have come to expect over the past 13 years."

Pontius will continue to work out of Toledo, Ohio, and focus primarily on the HME, respiratory, and infusion sectors.

Steven Richards and Associates Inc (www.srainc.net) provides strategic advisory and merger & acquisition services to HME/Respiratory, infusion and sleep companies.

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